Public Works Committee Meeting 4.2.24

Pax Lindell called a Public Works Committee Meeting on Tuesday April 2 at 5:30pm to discuss the Gas & Electric Aggregation.

Attendees: Mayor Tepe, Pax Lindell, Lauren Ingebritson, Jeff LeMay, Katie Lyons and Jerry Hayhow. Dan Deters and Maria Borgerding from Energy Alliance.

Meeting called to order 5:30PM.

Meeting purpose:
To discuss Gas & Electric Aggregation and to hear the opportunities that Energy Alliance offers and explain the Municipal Aggregation Program.

- **The municipal aggregation program allows communities to form a buying group on behalf of their citizens with the goal of acquiring better pricing and terms.**
- **Residents will continue to receive one bill from Duke with a section of the bill changing to reflect the new supplier charges.**
- **Duke energy will continue to deliver electricity and natural gas and handle billing questions**
- **The goal of energy aggregations is to give residents a simpler energy solution along with price protection and stability.**

Mr. Deters a representative with Energy Alliance, a full-service consultant for Municipal Aggregation that provides:

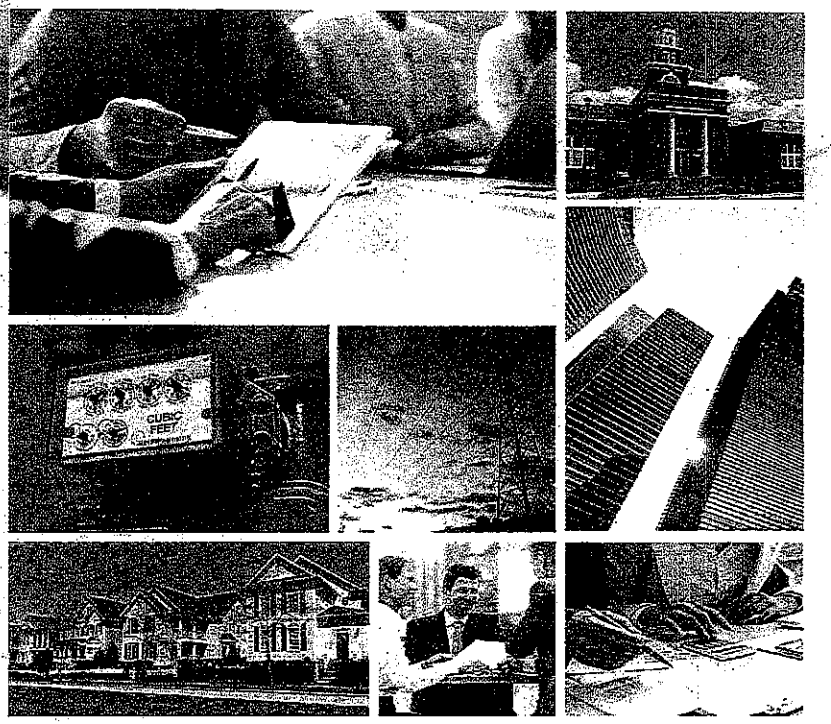
- **Customer Service via phone, email and chat**
- **Ballot Issue/Awareness**
- **Drafting/Submitting PUCO Certification Materials**
- **Administer RFP process for receiving aggregation bids**

Work with Suppliers on:

- **Opt out materials**
  - **Reporting**
  - **Customer service**
  - **Quarterly Performance Reports.**

Mayor Tepe requested a timeline of the process, including a step by step prior to the ballot and after, if passed.

Meeting adjourned at 5:59 pm.



ENERGY ALLIANCES

SOUTHWEST OHIO'S MOST TRUSTED ENERGY ADVISER

Village of Terrace Park Energy Aggregation

Energy Alliances®
Energy Consulting & Supply

Village of Terrace Park Neighboring Partners



Symmes Township

Miami Township
Clermont County, OH

Est. 1811
Union Township

Village of Newtown

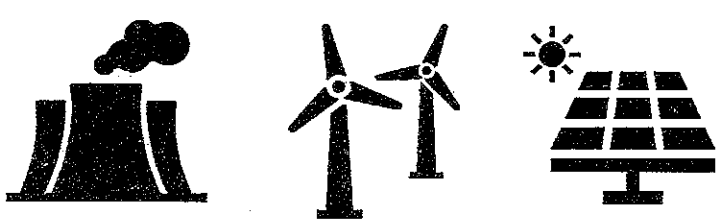
Anderson Township
EST. 1793

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Retail Energy Overview

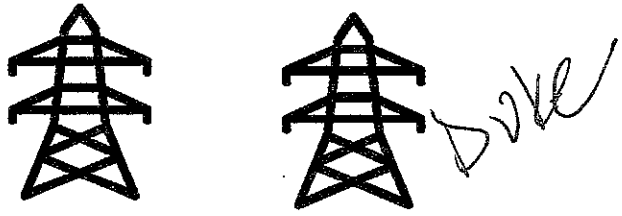
Generators / Suppliers or Producers

Generate / Produce Energy



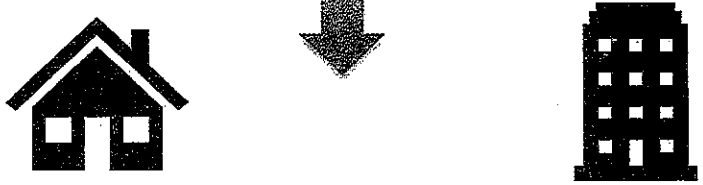
Local Utility

Distribute Energy



End Users

Consume Energy



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Aggregation Overview

- **What is a Municipal Aggregation Program?**

  A Municipal Aggregation allows communities to form a buying group on behalf of their citizens with the intent that a larger buying group may acquire better pricing and more favorable terms and conditions for the citizens than if they shop on their own.

- **Who Governs a Municipal Aggregation Program?**

  The Public Utilities Commission of Ohio (PUCO) has developed strict guidelines for forming and running a Municipal Aggregation Program.

- **Who Can Create a Municipal Aggregation Program?**

  Townships, Villages, Cities and Counties.

- **Over 400 Electric and 250 Natural Gas Certified Aggregators**

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What Changes, Or Does Not Change?

- Duke Energy will continue to deliver electricity and natural gas
  - Manage Power / Natural Gas Outages
  - Handle Billing Questions
- Residents will continue to receive one bill from Duke with only one section of the bill changing to reflect the new supplier charges.
- Budget billing still available through Duke Energy

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Who is NOT Eligible?

These Residents would NOT receive an opt-out letter…

- Those currently with another alternate supplier
- Those enrolled in the Percentage of Income Payment Plan (PIPP)
- Those that have previously opted out of the program

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Energy Aggregation IS...

- Value add to Residents
- Simplifies Choice

  80% of electric accounts in community on Duke default rate
- Option for residents to choose
- Price certainty vs. utility rates on fixed priced programs

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Energy Aggregation IS NOT...

- Mandatory
  - Residents can opt out of program at no cost
- Always best option for all residents
  - Residents should understand price and terms and conditions
- Always better than future market offers
  - Should be very competitive at start of program

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Aggregations: Beyond Price...

- Aggregation is about the entire value of the program
  - Gives residents a simpler energy solution including...
    - Price
    - Terms and Conditions
    - No Termination Fees
    - Enter or Leave the Program at anytime at no cost
    - Ability to provide additional Renewable Energy

- As market conditions and utility rates are always changing, aggregation brings price protection and stability to the residents

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Why Energy Alliances?

Energy Alliances is a full-service consultant. Below are some of the services you will receive…

- Customer Service via Phone, Email and Chat!
- Ballot Issue Awareness
- Drafting/Submitting PUCO certification materials
- Administer RFP process for receiving aggregation bids
- Work with suppliers on..
  - Opt-Out materials
  - Reporting (i.e. enrollments / drops, customer inquiries)
  - Customer service related issues
- Quarterly Performance Reports

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Our Aggregation Programs

Anderson Township
Batavia Township
City of Beavercreek
Village of Blanchester
Clearcreek Township
Colerain Township
Crosby Township
City of Deer Park
City of Delaware
Delhi Township
Village of Evendale
Village of Fairfax
City of Fairfield
Fairfield Township
City of Forest Park
Village of Golf Manor
Green Township
City of Grandview Heights
Hanover Township
City of Harrison
Harrison Township (Montgomery)
City of Hilliard
City of Huber Heights
Village of Jacksonburg
Lemon Township (Butler)
Village of Lincoln Heights
Village of Lockland
Village of Mariemont
Miami Township (Clermont)
Miami Township (Hamilton)
City of Middletown
Milford Township (Butler)
Village of Moscow
Village of Newtown
Village of North Bend
City of Norwood
Oxford Township (Butler)
City of Reading
Reily Township
Ross Township
Village of Silverton
Village of Seven Mile
City of South Lebanon
City of Springdale
Springfield Township
Sycamore Township
Symmes Township
Turtlecreek Township
Union Township
Washington Township
Wayne Township (Butler)
West Chester Township
Whitewater Township
Village of Williamsburg
City of Worthington
City of Wyoming
Symmes Township
Turtlecreek Township
Union Township
Washington Township
(Montgomery)
Wayne Township (Butler)
West Chester Township
Whitewater Township
Village of Williamsburg
City of Worthington
City of Wyoming

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Sample Performance Report

Electric Aggregation Performance Report Summary

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Fairfield Township (Butler Co), Ohio

FAIRFIELD TOWNSHIP

Bill Month	Number of Accounts	Total Volume (kWh)	Aggregation Price* ($/kWh)	Average "Price to Compare" ($/kWh)	Total Aggregation Cost ($)	Total Utility Cost ($)	Total Performance ($)	Total Performance (%)	Avg Performance Per Account ($)	% of Accounts w/ Positive Performance
Dec-2019	4,778	6,144,965	$0.0490	$0.0498	$301,205.87	$306,161.51	$4,955.64	1.6%	$1.04	75%
Jan-2020	4,707	6,158,565	$0.0489	$0.0498	$301,294.10	$306,975.92	$5,681.82	1.9%	$1.21	75%
Feb-2020	4,669	5,543,677	$0.0488	$0.0501	$271,087.03	$277,708.82	$6,621.79	2.4%	$1.42	78%
Mar-2020	4,787	5,572,703	$0.0489	$0.0502	$272,506.52	$279,532.12	$7,025.60	2.5%	$1.47	78%
Apr-2020	4,739	4,410,812	$0.0489	$0.0549	$215,690.26	$242,035.05	$26,344.79	10.9%	$5.56	94%
May-2020	4,698	4,496,051	$0.0489	$0.0550	$219,857.63	$247,343.19	$27,485.55	11.1%	$5.85	94%
Jun-2020	4,657	5,360,642	$0.0489	$0.0544	$262,137.47	$291,623.76	$29,486.29	10.1%	$6.33	99%
Jul-2020	4,607	6,745,085	$0.0489	$0.0544	$329,837.24	$360,643.82	$30,806.58	10.0%	$7.99	99%
Aug-2020	4,572	7,249,406	$0.0489	$0.0544	$354,510.31	$394,433.17	$39,922.87	10.1%	$8.73	99%
Sep-2020	4,777	6,628,984	$0.0489	$0.0543	$324,159.81	$360,084.69	$35,924.88	10.0%	$7.52	99%
Oct-2020	4,902	5,105,907	$0.0489	$0.0485	$249,681.76	$247,695.54	-$1,986.22	-0.8%	-$0.41	73%
Nov-2020	4,848	4,199,847	$0.0489	$0.0500	$205,374.76	$209,888.39	$4,513.63	2.2%	$0.93	85%
Dec-2020	4,773	5,454,170	$0.0489	$0.0473	$266,711.56	$258,083.26	-$8,628.30	-3.3%	-$1.81	68%
Jan-2021	4,722	6,775,420	$0.0489	$0.0497	$331,320.64	$309,403.79	-$21,916.85	-7.1%	-$4.64	62%
Feb-2021	4,685	6,084,246	$0.0489	$0.0460	$297,521.77	$279,873.29	-$17,648.48	-6.3%	-$3.77	69%
Mar-2021	4,648	5,807,290	$0.0488	$0.0462	$283,978.42	$268,424.26	-$15,554.16	-5.8%	-$3.35	69%
Apr-2021	4,605	4,336,097	$0.0489	$0.0489	$212,036.96	$216,295.07	$4,258.10	2.0%	$0.92	80%
May-2021	4,555	3,988,842	$0.0489	$0.0508	$194,861.05	$202,401.59	$7,540.54	3.7%	$1.66	86%
Jun-2021	4,519	4,868,054	$0.0489	$0.0540	$238,050.89	$263,015.84	$24,964.95	9.5%	$5.52	99%
Jul-2021	4,464	6,345,347	$0.0489	$0.0550	$310,291.58	$349,130.89	$38,839.31	11.1%	$8.70	99%
Aug-2021	4,690	6,860,747	$0.0489	$0.0550	$335,497.68	$377,293.56	$41,795.68	11.1%	$8.91	99%
Sep-2021	4,766	6,912,591	$0.0489	$0.0551	$338,032.49	$380,759.11	$42,726.62	11.2%	$8.96	99%
Oct-2021	4,792	5,265,089	$0.0489	$0.0507	$257,468.31	$267,070.91	$9,602.60	3.6%	$2.03	81%
Nov-2021	4,686	4,339,902	$0.0489	$0.0525	$212,226.54	$226,943.41	$14,716.87	6.5%	$3.14	90%
Dec-2021	4,639	5,275,929	$0.0489	$0.0497	$257,998.13	$262,152.75	$4,154.61	1.6%	$0.90	77%
Jan-2022	4,600	6,140,754	$0.0489	$0.0483	$300,290.53	$294,521.85	-$5,768.68	-1.9%	-$0.82	70%
Feb-2022	4,630	6,511,008	$0.0489	$0.0470	$318,397.36	$305,751.53	-$12,645.82	-4.1%	-$2.73	70%
Mar-2022	4,899	5,954,059	$0.0489	$0.0482	$291,014.77	$286,582.86	-$4,431.90	-1.5%	-$0.90	71%
Apr-2022	4,979	5,561,902	$0.0489	$0.0472	$271,982.46	$262,603.49	-$9,378.97	-3.6%	-$1.88	76%
May-2022	4,955	4,211,078	$0.0489	$0.0504	$210,517.91	$217,184.52	$6,666.61	2.9%	$1.35	86%
Jun-2022	4,913	6,704,465	$0.0489	$0.0626	$327,856.10	$419,480.09	$91,624.00	21.8%	$18.65	100%
Jul-2022	4,855	8,145,041	$0.0489	$0.0633	$398,499.91	$515,617.12	$117,117.21	22.7%	$24.13	100%
Aug-2022	4,842	6,777,666	$0.0489	$0.0632	$331,408.86	$428,123.52	$96,714.66	22.6%	$19.97	100%
Sep-2022	4,794	6,600,934	$0.0489	$0.0632	$323,188.16	$417,970.61	$94,782.46	22.7%	$19.77	100%
Oct-2022	4,755	4,386,028	$0.0489	$0.0631	$214,484.73	$276,589.63	$62,104.90	22.5%	$13.06	100%
Nov-2022	4,701	3,944,686	$0.0489	$0.0643	$192,899.07	$253,616.02	$60,716.95	23.9%	$12.92	100%
Total	4,726	204,971,318	$0.0489	$0.0530	$10,024,128.91	$15,870,985.13	$5,846,856.22	7.8%	$24.78	

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Sample Website

FAIRFIELD TOWNSHIP

WELCOME

FAIRFIELD TOWNSHIP (BUTLER CO)

Community Aggregation Rates

Commodity	Price	Renewable Energy	End Date	Supplier	Phone Number
Electric	$0.0684 per kWh	No	May 2025	Dynegy	888-682-2170
Electric	$0.0724 per kWh	Yes	May 2025	Dynegy	888-682-2170
Natural Gas	$0.839 per ccf	No	October 2024	AEP Energy	888-659-3888

*Click on the commodity name to read Frequently Asked Questions (FAQ)

ELECTRIC AGGREGATION UPDATE

The Township's electric aggregation program with Dynegy expired on the November 2022 Duke bill. Energy Alliances negotiated with multiple suppliers and was able to lock in a rate of 6.8¢

We're Online!

https://energyalliances.com/fairfield-township-butler-co

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Final Thoughts

- Get certified!
  - Communities aren't "required" to offer program
  - Will be able to act quickly if market opportunity presents itself
- Reminder: Community controls the program
- Don't chase price alone
  - Commodity market always changing
  - Look for best value at start of program

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Draft Timeline for Aggregation Program

- Submit aggregation issue(s) for ballot.
- Election Day
- 30 Days Post Election: Develop Plan of Operation and Governance(s)
- 60 – 90 Days Post Election:
  - Holds 2 public hearings (per commodity) to discuss/revise the Plan
  - Community Adopts the Plan of Operation and Governance
  - Aggregation application submitted to PUCO (30-day approval period)
- 3 – 4 Months Post Election: - Energy Alliances obtains bids & recommends a supplier
- 4 – 5 Months Post Election:
  - The supplier notifies eligible residents about the program and gives them 21 days to decide if they want to participate
  - At the end of the 21-day notification period, supplier submits enrollments, and the program goes into effect

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